

# The Supply Chain Cost Management: The Aim & Drive Process for Achieving Extraordinary Results

Jimmy Anklesaria



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For most supply chains, cost reduction is imperative to long-term survival. Yet identifying the costs that can be eliminated – and then doing so effectively – can prove impossible without the right method. This book introduces the same process the author has used to save companies like IBM, Kodak, and DuPont billions of dollars, simply by harnessing the knowledge of suppliers. Using real-life case studies and examples, the book takes readers step-by-step through the process, showing them how to move beyond negotiation and:

\* identify critical costs in the supply chain \* measure secondary and tertiary costs \* develop strategic options \* reduce, change, or eliminate activities that produce costs \* implement an action plan \* verify the plan with cost monitors \* continually improve and modify the process

The book gives readers everything they need to implement this powerful system, and bring genuine and permanent savings to their company

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