



Getting Grants

Alexis Carter-Black

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This is not another "how to write a grant proposal" book. Unlike existing books, Getting Grants argues that no matter the type of organization, there is a direct relationship between the organization's internal proposal development process and how successful the organization is at securing grant funding. Existing books focus solely on the writing of the grant application. But Getting Grants deals with every step of the process: how and where to find sources of funding the pre-proposal planning and development stage the components of a grant proposal the role of the grant writer and/or grants office in an organization the role of the project director in the grants process proposal writing (with tips gleaned from a decade of experience), and more. The primary markets for the book will be non-profit organizations, public and private K-12 schools, public and private universities and colleges. The book includes a CD-ROM with forms, job descriptions, rules for a grants office, and useful excerpts from successfully funded proposals.

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